



BLACKSHEEP VIETNAM CO., LTD

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Registered in Vietnam: 0108567193

Applications Scientist – Dolomite Bio

(for Genomic field)

Full time position,

Location: Hanoi, Vietnam

Report to: Regional Manager/Distributor Manager

Blacksheep is a fast-growing international science and technology company – a great place to develop your career in Vietnam. Focusing on the development of world leading products for high growth markets, the company designs, develops and manufactures truly innovative products in Vietnam. Our projects in Vietnam range from high power electric motorbikes to medical machines. Our products are used for many scientific applications including biology, chemistry, biotech research, material sciences, and scientific discovery. All of our products need to follow appropriate ISO standards.

Our partner, Blacktrace Holdings Ltd., headquartered in the U.K, is increasing their activities for the leading Single Cell Instrument brand - Dolomite Bio. Blacktrace presently has a successful relationship with Blacksheep in Hanoi as a partner for Sales and Marketing in Asia and would like to expand the scope of this relationship. Therefore, we are looking for a young and energetic scientist who has biology background and would like to pursue a career with us. You will be working with world-class scientists to deliver cutting-edge technology used for life-changing applications.

Due to the nature of the role, we expect you to be completely fluent in English and be a proactive individual by nature.

Main tasks:

The main responsibility of the Applications Scientist is to work closely with the sales team to support direct customers, distributors on products and technical inquiries. You will travel to give technical presentation, run demo, experiments, as well as giving training to customers and partners.

Your typical duties will include but are not limited to:

- Support the sales team, distributors, and customers on technical and applications questions
- Perform online/onsite demonstrations, as well as installation and training
- Collaborate with sales team to give talk on products and applications in sales meeting
- Give talk in webinar, seminar, conference
- Manage the demonstration kit and ensure that the kit is in a good condition
- Creation of content for sales support and marketing including webinars, technical and application notes, and other documents
- Support customers to run experiments
- Trouble shoot technical issues for customers
- Work with customers/partners in case they are writing up data

Required skills and capabilities:

- At least having a Master's in Biology/Molecular Biology/Genomics/Biotechnology, although PhD preferred.
- Fluent in English, both oral and written. Chinese Mandarin is a big plus.
- Excellent team, communication, and interpersonal skills

- Excellent organizational skills and the ability to multi-task, follow up to support customers
- Excellent presentation skill
- Understanding of business culture in EMEA, APAC is desirable

Benefit:

You will be rewarded with a competitive salary, 20-day annual leave, premium medical care.

If you would like to apply for this position, please email your covering letter addressing each of the job requirements and CV to:

admin@blacksheepower.com the attention of **Ms Giang Nguyen, Operations Director**

We look forward to hearing from you!

Blacksheep Vietnam Co., Ltd.